

KRIS INCORP
Kris Chennaiah, President
21001 Timber Ridge Terrace, Unite 102
Ashburn, VA 20147

(703) 868-3075 | www.krisincorp.com | kris@krisincorp.com

To,

(Name)

Loudoun County Department of Finance and Procurement
Division of Procurement
1 Harrison Street, SE, 4th Floor
Leesburg, Virginia 20175

March 11, 2018

Dear Mr./ Ms. (Name)

We are pleased to submit to you a proposal that we believe will help Loudoun County to achieve its stated objective of modernizing its Electronic Land Management System. After reviewing your RFP and attending the Industry Day on February 14, 2018, we've developed a comprehensive strategy that if implemented, will enable you to:

1. Have a cloud based solution that leverages state of the art technologies in concert with Loudoun County's IT strategic direction.
2. Integrate Loudoun County's electronic plan submission and review components.
3. Incorporate your existing geospatial capabilities utilizing the County's existing ESRI geographic information system (GIS).
4. Implement a self-service online portal that gives the county's users the ability to access information, make payments and allow submissions and scheduling in a transparent way.
5. Integrate a proffer management module in a way that allows the county to efficiently manage this land development process.
6. Allow for more streamlined workflows, improved reporting processes, and a complete integration of dashboard capabilities.

We believe that our approach will not only meet all of the requirements stated in the RFQ, but implementing our solution will allow better and more efficient integration possibilities as the world of computing changes over time.

The attached proposal includes in-depth information, and outlines how we've helped other companies achieve appreciable outcomes after the completion of their IT projects.

Please feel free to call us anytime at 703-868-3075 if you have any questions or require additional information.

Sincerely,

Kris Chennaiah, President
KRIS INCORP